

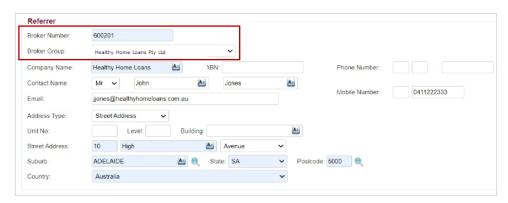
# Apply Online - Broker Guide

The purpose of this guide is to provide you with hints and tips to achieve the best outcome when submitting your applications. Use these hints and tips to:

- Identify changes in Apply Online (AOL).
- Avoid blockers/requests for follow up
- Get it right the first time; and
- Achieve a quicker decision.

This guide highlights items for your attention when completing your lending applications.

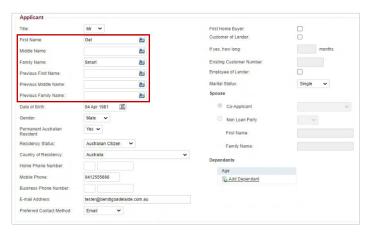
#### Correct Broker Number and Broker Group



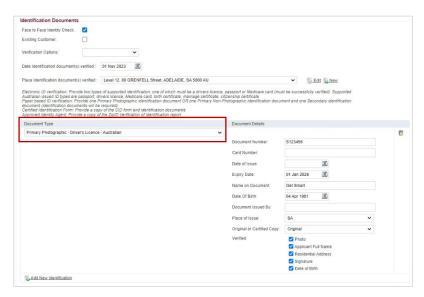
Item	Details
What's New	New Bendigo Bank broker codes
What You Need to Do	Ensure your 'Broker Number' and 'Broker Group' is correct.



## **Spelling Matters**



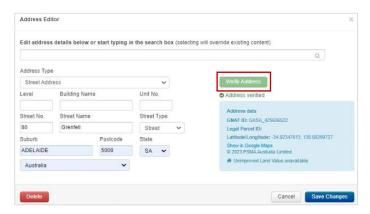
#### **VS**



Item	Details
What's The Focus	Spelling.
What You Need to Do	Ensure the spelling of the applicant's name matches the identification uploaded.  If it does not match, provide commentary explaining why. For example, "The driver's licence is un-hyphenated".
	Some situations will require evidence when there is a difference. For example, Marriage Certificate.



## Leverage AOLs Address Verification Tool



Item	Details
What's The Focus	AOL's ability to verify addresses.
	Selecting the Verify Address button ensures addresses are true and correct and in the right format.
What You Need to Do	Verify all addresses, where possible.
	This avoids delays in reformatting addresses to progress the application, especially when it comes to the evaluation of security and identification of existing customer's data.

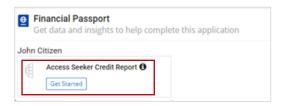
## List Shared Dependants Once



Item	Details
What's The Focus	Dependants.
What You Need to Do	Only represent dependant/s once per household.  Where there are multiple applicants sharing dependents, ensure the dependants are entered against one of the applicants <b>not both</b> .

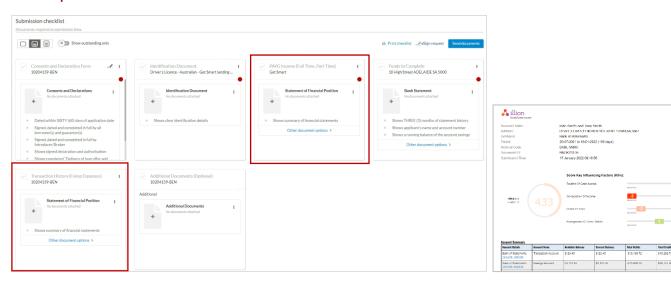


## Leverage AOLs Access Seeker Report



Item	Details
What's New	Making it easier for you to request an Access Seeker Credit Report for all applicants.
What You Could Do	Use the Access Seeker Credit Report to ensure all liabilities are captured in the application and/or appropriate comments are added for the Assessor.

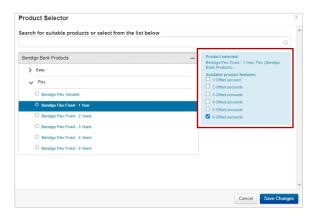
## Illion Reports



Item	Details
What's New	Ability to provide Illion Reports as supporting document evidence for 'Statement of Financial Position'.
What You Need to Do	Use the Illion Report/s to satisfy supporting document requirements in all places where 'Statement of Financial Position' is an acceptable option.



## Up to Six Offsets



Item	Details
What's New	Ability to select up to six offset accounts per Flex Ioan 'Bendigo Bank Product'.  Transaction accounts will be created and linked to the selected Ioan as an offset. The transaction account can be de-linked at any time.
What You Could Do	Offset account/s are not mandatory for a Flex product, however up to six may be selected.  Select the correct number of offsets to be opened against each loan product/split.

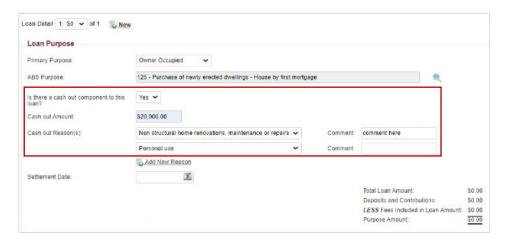
#### **Consents and Declarations**



Item	Details
What's The Focus	Consents and Declarations are signed correctly.
What You Could Do	Ensure everyone signs the Consents and Declarations (including you) before you submit the application.  Even better use E-Sign.



## Cash Out



Item	Details
What's New	New data section for cash out, with a set of questions to populate.
What You Need to Do	Cash out Amount and Cash out Reason(s) must be specified.  This is an indication of how much of the requested loan is being used for cash out and the reason for the cash out